



## ANN YELICH

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I'm a big believer that work does not have to be painful. You can find a career and a job that you enjoy. Obtain a position where you use your strengths, in an environment that values your contributions. Together, we will develop a strategy that outlines your skills, communicates your unique offerings, and how you add value.

You own your career and drive your job search. I will support you as you navigate the process.

I listen. I offer an honest, practical style and lend my 25+ years of expertise by sharing real examples from successes, mistakes, reflection and hard work.

As a successful, certified leadership and career coach and strategic business consultant, with a background in Organization Development and Communication, I have worked with individuals, teams, and organizations to uncomplicate the complicated, address challenges and move forward.

Let's get started!

### Expertise

- Career Transition
- Career Strategy and Goal Setting
- Networking Strategies
- Résumé Review
- Target Market Plan
- Interview Preparation
- Career Management
- Coaching

### Accomplishments

- Coached hundreds of clients with navigating change, developing careers, and transitioning into new jobs.
- Coached 1000+ job seekers in job search and provided résumé, interviewing, networking, marketing, offer evaluation and salary negotiation services.
- Led over 200 career transition workshops, coached 5000+ professionals, and college students in identifying best fit careers; developed methods for achieving career goals.
- Coached 70+ first- and second-year MBA students and undergraduate students at large universities, preparing them for current and future leadership roles.
- Coached over 100 Sales Managers for \$140B financial services firm, on development of interpersonal skills including managing performance, listening, setting agreements, giving feedback and handling resistance.
- Coached and facilitated executives, managers and individuals in current and future careers increasing performance, productivity, and engagement.
- Mediated and coached workplace conflict among staff, colleagues and between managers and staff decreasing conflict, risk and improving profits, processes, and relationships.



## **Ann Yelich (continued)**

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### **Education**

M.A., Human Resource and Organization Development, University of St. Thomas, St. Paul, MN

B.A., Speech Communication, University of MN, Minneapolis, MN

Professional Certified Coach, PCC, International Coaching Federation, ICF

Certified in:

Myers Briggs Type Indicator

Shift Positive 360

Conflict Dynamics Profile

Qualified Mediator

