



DAN BLOODWELL **Managing Partner**

Dan Bloodwell is an approachable and engaged leader who has successfully grown and led high-performance businesses by capitalizing on organizational and individual strengths. Dan excels at developing highly effective teams by articulating a clear vision and gaining buy-in from all stakeholders.

Dan became owner and managing partner of The White Hawk Group LLC in October, 2011.

Expertise:

- Business Growth
- P&L Management
- Financial Management
- Career Consulting

Experience:

- Led a management buyout of the Bickford's Family Restaurant chain from Marriott Corporation. Organized and supervised the smooth transition of all functions from Marriott to the new organization. More than doubled the size of the business; grew the chain from 32 to over 65 restaurants.
- Managed the acquisition and on-going field operations of a number of restaurant chains for Marriott. Guided the smooth transition of employees of the acquired companies into the corporate culture, maximizing staff and organizational strengths.
- Assisted in the development of exciting new service concept / chain, including brand design, operations procedures, and staffing for Clover Investment Group. Supervised the transition of acquired business.
- Guided the conversion and operation of Rustler Restaurants to Sizzler Restaurants. Sizzler purchased the Rustler chain from Tenly in 1985. Gained extensive field operations experience.
- Transitioned all corporate finance and accounting responsibilities to Marriott's headquarters in Washington DC, when Marriott purchased the company in 1983.

Education:

B.S., Accounting, Drexel University, Philadelphia, PA

Memberships:

American Institute of Public Accountants
Pennsylvania Institute of Public Accountants
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