



## MARILYN C. DURANT

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As a Senior Career Consultant for over 20 years, Marilyn brings global career transition and development support to individual and corporate clients and has led projects for hundreds of private and publicly held organizations.

Marilyn has demonstrated success in her ability to deliver sound career transition strategies to corporate employees at all levels in an organization from sales, to service, marketing, operations, finance and human resources and understands organizational cultures and business needs.

After working with the industry's largest Career Consulting Companies, Marilyn also co-founded Berke • Durant & Associates. After eight years as COO & Partner the firm merged with a "Fortune 100" consulting organization. Since 2006, Marilyn found her own Human Resources Consulting firm and now provides Career Transition, Talent Strategy, Recruiting, Executive Coaching and Organizational effectiveness services for her clients nationally.

### Expertise

- Customized Résumés
- Search Strategies
- Problem Resolution
- Executive Coaching
- Working with Recruiters
- Interviewing and Networking Coaching
- Leveraging Social Media
- Virtual Coaching
- Entrepreneurial
- LinkedIn Profile
- Networking Strategy
- Offer & Salary Negotiations
- Strategy/Preparation

### Accomplishments

- Former Outplacement Practice Leader and Coach responsible for 45 direct reports in Florida, southeast, central, and mid-Atlantic US. Initially contracted to co-manage JPMorgan client delivery, successfully processing 28,000+ candidates from 2013 to 2017.
- Managed numerous national on-site notification projects, handled on-site deployment, communications, new assignments, engagement and coordination of teams while meeting client needs.
- Led team to meet client KPI's of 95% Engagement, 30% survey response rate and required 4/5 rating on client satisfaction surveys.
- Developed and delivered Talent Acquisition and onboarding efforts for over 100 Consultants nationally. Successfully sourced global delivery teams in over 11 countries.
- Led team of over 80 consultants through a national Volunteer Separation Package Call Center project consisting of communications strategy, team training, quality assurance, help desk support, client relations, team scheduling and deployment of consultant team covering 15 hour daily shift for over three weeks.
- Led development of 2017 Onboarding Webinar for new candidates to increase efficiency of delivery. Successfully led team of 15 webinar trainers to delivering 60 monthly job search webinars with 5000 participants for 2017. Led conversion of over 25 live webinars to 24/7 on-demand recorded access.
- Successfully led overhaul of the Career Strategies Guide update, rebranding and distribution efforts.

### Education

M.S., Adult Education and Management, Florida Atlantic University, Miami, FL

B.S., Education, University of Miami, FL

Interpretation of the Myers-Briggs Type Indicator (MBTI); Keirsey Temperament Sorter (KTS); Emotional Intelligence & 360 Leadership Behavioral Assessments

