



MICHAEL BERKE

As a Senior Career Consultant for over 20 years, Michael brings global career transition and development support to individual and corporate clients and has led projects for hundreds of private and publicly held organizations.

Michael is recognized for his successful deliveries of career-based services to “C” level executives, management and staff employees, and hourly-based employees. He is focused on today’s business climate and the organizational cultures.

After working with the industry’s largest Career Consulting Companies, Michael co-founded Berke • Durant & Associates. After eight years as Managing Director, the firm merged with a “Fortune 100” consulting organization. Since 2008, Michael works as an Independent Contractor providing transition and coaching services to individual clients.

Expertise

- Customized Résumé
- Job Search Strategies
- Interviewing and Networking Coach
- Job Negotiations
- LinkedIn Profiles
- Virtual Coaching
- Executive Coaching
- Problem Resolution
- Entrepreneurial Strategies and Preparation

Accomplishments

- Recognized as a “Top 3” coach for client outreach and program engagement production results.
- Asked to be part of the team to develop and present large corporate outplacement and/or coaching programs.
- Managed an ongoing pipeline of between 65 and 125 individual career transition clients with substantially higher than satisfactory results.
- Provides successful virtual, telephone and video-based consulting for outplacement and coaching services.
- Organized and facilitated 2-, 3-, and 4-day career transition workshops throughout the US.
- Led a 65% downsizing project for a large construction-related company.
- Directed a Career Transition project for a major Telecommunications company.
- Created new market for high-end residential construction based manufacturer resulting in new major revenue streams.
- Provided coaching and Career Transition services for a medium-sized, family-owned, Interior Design and Decorating firm, that closed after 47 years.

Education

B.B.A., Business Administration

John Carroll University, University Heights, Ohio

Robert Morris Jr. College (University of Pittsburgh), Pittsburgh, Pennsylvania

Trained Facilitator of Career Workshops

Administrator / Facilitator, The Birkman Assessment

Facilitator, Myers-Briggs Type Indicator (MBTI) and Keirsey Temperament Sorter (KTS)

